

Northeast Tennessee

(Carter, Greene, Hancock, Johnson, Sullivan, Unicoi, and Washington Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Doctoral or professional degree										
Pharmacists	35	\$125,484	●	●	●	●	●			
Master's degree										
Nurse Practitioners	40	\$98,525	●	○	●	●	●			
Educational, Guidance, School, and Vocational Counselors	30	\$48,042	●	○	●	●				A
Education Administrators, Elementary and Secondary School	30	\$72,195	●	●	●	●				
Bachelor's degree										
Registered Nurses	340	\$5,313	●	○	●	●	○			
General and Operations Managers	235	\$84,876	●	○	●	●	○			
Elementary School Teachers, Except Special Education	155	\$47,173	●	○	●	●	○			A
Managers, All Other	95	\$68,702	●	●	●	●	●	●		
Accountants and Auditors	90	\$57,286	●	●	●	●				
Clergy	90	\$45,606	●	○	●	●				A
Financial Managers	80	\$85,537	●	●	●	●				
Secondary School Teachers, Except Special and Career/Technical Education	70	\$50,095	●	○	●	●	○			A
Medical and Health Services Managers	60	\$79,057	●	○	●	●	○			
Human Resources Specialists	60	\$49,095	●	○	●	○				A
Child, Family, and School Social Workers	50	\$40,793	●	○	●	●	○			A
Sales Managers	45	\$94,018	●	●	●	●				
Sales Representatives, Wholesale and Manufacturing	45	\$72,805	●	○	●	●				A
Loan Officers	45	\$53,084	●	●	●	○				
Market Research Analysts & Marketing Specialists	40	\$47,920	●	●	○	●	○	○		
Software Developers, Applications	40	\$78,402	●	○	○	○	○	●		
Construction Managers	35	\$64,461	●	●	●	●	○			
Middle School Teachers, Except Special and Career/Technical Education	30	\$48,669	●	●	●	●				A

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 30 expected annual job openings

Northeast Tennessee

(Carter, Greene, Hancock, Johnson, Sullivan, Unicoi, and Washington Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Com pute	Repairing Skills	Artist/Creative Ability
Bachelor's degree continued										
Administrative Services Managers	30	\$71,351	●	○	●	●				
Computer Systems Analysts	30	\$76,657	●	●	○	○	○	●		
Mechanical Engineers	30	\$101,366	●	●	●	●	●	○		A
Cost Estimators	30	\$59,125	●	●	○	●				
Training and Development Specialists	30	\$55,740	●	○	●	●				A
Associate's degree										
Dental Hygienists	30	\$60,622	●		●	●	○			
Radiologic Technologists	30	\$48,041	●	○	●	○	○			
Postsecondary non-degree award										
Telecommunications Equipment Installers and Repairers, Except Line Installers	60	\$54,790	●	○	○	○	○	○	●	
Some college, no degree										
Computer User Support Specialists	35	\$42,585	●	○	●	○	○	○	○	
High school diploma or equivalent										
Customer Service Representatives	645	\$28,736	●	○	●	●				
First-Line Supervisors of Office and Administrative Support Workers	220	\$46,763	●	○	●	●				
First-Line Supervisors of Food Preparation and Serving Workers	220	\$26,531	●	●	●	●				
Pharmacy Technicians	105	\$29,382	●	●	●	○	○			
Electricians	95	\$42,853	●	●	○	○	○		●	
Carpenters	90	\$37,634	●	○	○	○			○	A
Plumbers, Pipefitters, and Steamfitters	90	\$43,364	●	○	●	○			●	
First-Line Supervisors of Construction Trades and Extraction Workers	85	\$50,554	●	○	●	●	○		○	
Welders, Cutters, Solderers, and Brazers	85	\$38,303	●	○	○	○			○	

✓ Jobs in Demand
✓ Positive Job Growth
✓ At least 30 expected annual job openings

Northeast Tennessee

(Carter, Greene, Hancock, Johnson, Sullivan, Unicoi, and Washington Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
High school diploma or equivalent continued										
Police and Sheriff's Patrol Officers	65	\$43,424	●	○	●	●				
First-Line Supervisors of Non-Retail Sales Workers	65	\$69,845	●	●	●	●				
Driver/Sales Workers	55	\$19,720	●	●	●	●				
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	45	\$72,805	●	○	●	●				
Insurance Sales Agents	45	\$42,762	●	●	●	●				
First-Line Supervisors of Farming, Fishing, and Forestry Workers	45	\$53,625	●	○	●	●	○		○	
Paving, Surfacing, and Tamping Equipment Operators	45	\$37,155	○	○		○			○	
Operating Engineers and Other Construction Equipment Operators	45	\$39,934	○	○	○	○			○	
Chefs and Head Cooks	40	n/a	●	●	●	●				A
Executive Secretaries and Executive Administrative	40	\$49,744	●	○	●	○				
Property, Real Estate, and Community Association Managers	30	\$47,671	●	○	●	●				
Sheet Metal Workers	30	\$39,984	●	●	○	○			○	

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 30 expected annual job openings

For more information, please contact:

Workforce Insights, Research and Reporting Engine Division

Wired.Info@tn.gov; (615) 741-2284

The Tennessee Department of Labor and Workforce Development is committed to principles of equal opportunity, equal access, and affirmative action. Auxiliary aids and services are available upon request to individuals with disabilities.



Tennessee Department of Labor and Workforce Development; Authorization No. 337626, February 2020; This public document was promulgated for electronic use only.